

Message Text

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GRDELGADO/COM

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R 102031Z FEB 75

FM SECSTATE WASHDC

TO AMEMBASSY BOGOTA

AMEMBASSY CARACAS

AMEMBASSY BUENOS AIRES

AMEMBASSY MONTEVIDEO

AMEMBASSY BRASILIA

AMEMBASSY PANAMA

UNCLAS STATE 030039

E.O. 11652: NA

TAGS: BEXP

SUBJECT: SPECIAL TRADE OPPORTUNITY, AVAILABILITY
OF USED VESSELS

1. WE HAVE BEEN INFORMED THAT THERE ARE NUMEROUS USED
RIVER TOWBOATS, TUGS AND BARGES FOR SALE IN THIS COUNTRY.

2. THE TOWBOATS HAVE BEEN SPECIALLY DESIGNED FOR OPERATION
IN OUR INLAND WATERWAY SYSTEM, PRIMARILY THE MISSISSIPPI
RIVER AND TRIBUTARIES. THESE PUSHER TYPE VESSELS, MADE OF
STEEL, VARY IN LENGTH FROM 40 TO 130 FEET, BEAM FROM 12 TO
40 FEET, DRAFT FROM 4.5 TO 12 FEET, AND POWER FROM 300 TO
4,000 HORSEPOWER. OF SPECIAL CONSIDERATION IS THE ABILITY
OF THESE VESSELS TO MANEUVER IN NARROW WATERWAYS. THEY ARE
PRICED FROM DOLS 22,000 TO DOLS 800,000.

3. A SELECTION OF TUGS FOR OFFSHORE OR HARBOR OPERATION
IS ALSO AVAILABLE. TUG LENGTHS VARY FROM 45 TO 145 FEET,
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WITH MAIN PROPULSION OF 300 TO 1,700 HORSEPOWER. PRICES

RANGE FROM DOLS 30,000 TO DOLS 850,000 FOR THESE STEEL VESSELS.

4. DECK, HOPPER AND TANK BARGES OF STEEL, OF VARIOUS SIZES AND CAPACITIES, FOR OFFSHORE OR INLAND WATERWAY OPERATIONS ARE ALSO AVAILABLE.

5. FOR DETAILED INFORMATION ABOUT THIS EQUIPMENT, INTEREST PARTIES SHOULD BE REFERRED TO:

GEORGE R. DELGADO
TRANSPORTATION AND CAPITAL
EQUIPMENT DIVISION, ROOM 1124
BUREAU OF DOMESTIC COMMERCE
U.S. DEPARTMENT OF COMMERCE
WASHINGTON, D.C. 20230

CORRESPONDENCE IN SPANISH IS ACCEPTABLE.

6. POST'S ASSISTANCE IN THIS EFFORT TO EVALUATE DEMAND AND AUGMENT SALES OF USED VESSELS WILL BE OF GREAT VALUE TO THIS PROJECT. SUBSEQUENTLY WE WILL REPORT ON AVAILABILITY OF USED WORK VESSELS. DISSEMINATION OF THIS INFORMATION THROUGH THE EMBASSY'S NEWSLETTER WOULD BE GREATLY APPRECIATED. INGERSOLL

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